

# COMBATING THE HARD INSURANCE MARKET



Join our AOA team, CRC Group, and Kevin Davis Insurance, for a live virtual webinar dissecting the factors driving the hard insurance market, the challenges Hawaii AOAOs may see as a result, and the strategies AOAOs can use to overcome steep premium increases. Through a dynamic panel discussion, the webinar will cover:

- How the global insurance marketplace impacts Hawaii's insurance rates.
- The shifting risk appetite of local insurance carriers.
- Why D&O rates are on the rise.
- Umbrella market frustrations.
- Best practices to market your AOAO in a hard market.

## MEET THE PANELISTS



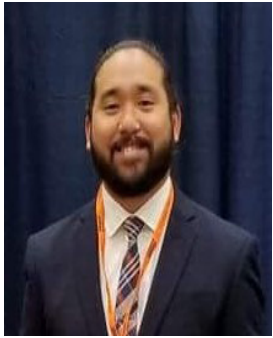
*Alex Montclair*



*Elaine Panlilio*



*Jim Sipich*



*Kevin Prak*



*Ron Tsukamaki*



*Sean Satterfield*

- **Alex Montclair:** Business Development Manager, Kevin Davis Insurance
- **Elaine Panlilio:** Account Executive, Atlas Insurance
- **Jim Sipich:** Senior Vice President, CRC Group
- **Kevin Prak:** Senior Underwriter, Kevin Davis Insurance
- **Ron Tsukamaki:** AOAO Consultant, Atlas Insurance

## MEET THE MODERATOR

- **Sean Satterfield:** Business Development Director, Atlas Insurance

## PANEL SPEAKER BIOS

- [Click Here.](#)

## WEBINAR DETAILS

**Date: Wednesday, August 19**

**Time: 10:00am to 11:30am**

**Where: Zoom Meeting**

- 10:00am – Introduction of speakers
- 10:05am – Global insurance marketplace update
- 10:15 am – Intricacies of the local insurance marketplace
- 10:25 am – State of the AOAO D&O market
- 10:45am – Challenging umbrella market
- 10:55am – Hardening market strategies
- 11:05am – Audience Q&A

## RSVP INSTRUCTIONS

**RSVP Date: Friday, August 14th**

Webinar will be capped due to Zoom meeting capacity.

Save your spot by clicking the RSVP button.

[RSVP HERE](#)